

Message Text

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PAGE 01 STATE 012498
ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 DODE-00 /016 R

DRAFTED BY COMM/BIC/OED/SIPS/SSLEON/DJH
APPROVED BY EB/OCA/CMJJREILLY
COMM/BIC/OED/OBOD/RECOHEN
STATE/AF/E/RFILLING (INFO)
AF/LWHITE (INFO)

-----191759Z 099928 /53

P 191724Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY KHARTOUM PRIORITY

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E.O. 11652:NA

TAGS: BEXP, MASS, SU

SUBJECT: PRODUCT OPPORTUNITY - MILITARY AIRPORTS

REF: KHARTOUM 141

1. STRATEGIC INDUSTRIAL PRODUCT SALES GROUP (SIPS) USDOC HAS SPOKEN TO SEVERAL WELL QUALIFIED U.S. CONSTRUCTION FIRMS CONCERNING THIS POTENTIAL. OBVIOUSLY NOT POSSIBLE TO PUT TOGETHER AN OBJECTIVE BID PACKAGE AND DELIVER TO KHARTOUM IN 30 DAYS. HOWEVER, SEVERAL FIRMS WOULD BE INTERESTED.

2. SEVERAL QUESTIONS NEED ANSWERS BEFORE U.S. FIRMS WOULD BE WILLING TO DISCUSS: A) WHO PREPARED ARCHITECTURAL DESIGN? B) WHO PREPARED FEASIBILITY STUDY? C) SOURCE OF FINANCING. D) LOCATION OF PROPOSED AIRBASE. NOTE: FIRMS WOULD BE VERY INTERESTED IF LOCATION IS NEAR ONE OF THE PRO-
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POSED CIVILIAN AIRFIELDS. E) HOW SOON IS START OF CONSTRUCTION DESIRED? F) WHAT TYPE OF CONTRACT - IF LUMP SUM WITH NO ESCALATION CLAUSE, DOUBTFUL IF FIRMS WOULD BE INTERESTED - IF COST PLUS TYPE, DEFINITE INTEREST. G) ASSUME TURN KEY TYPE OPERATION DESIRED. L) ARE THESE LIKELY TO BE BOYCOTT CLAUSES BECAUSE OF FUNDING SOURCES?

3. WHILE WE CANNOT COMMIT U.S. FIRMS, BELIEVE IF ANSWERS
TO FOREGOING QUESTIONS ARE FAVORABLE, THERE WILL BE AT
LEAST TWO WELL QUALIFIED FIRMS VERY INTERESTED AND RECOM-
MEND BID DEADLINE EXTENSION BE APPROACHED NOW ON THAT
BASIS.
KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, INVESTMENT OPPORTUNITIES, AIRPORTS, MILITARY BASES
Control Number: n/a
Copy: SINGLE
Sent Date: 19-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE012498
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/SSLEON/DJH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770020-0330
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770136/aaaabfll.tel
Line Count: 68
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7fdb2d4-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 KHARTOUM 141
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 09-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3556375
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - MILITARY AIRPORTS
TAGS: BEXP, MASS, SU
To: KHARTOUM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/7fdb2d4-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009